



# POLICY DESIGN: WHAT WORKS

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# POLICY DESIGN: A DESIGNER'S DEFINITION

Design exists because the world around us does not suit us, and the goal of designers is to **change the world through the creation of artifacts**. Designers design by positing **functions** to be achieved and producing descriptions of **artifacts capable of generating these functions**. [...] Thus, design is **purposeful**, and the activity of designing is **goal oriented**.

John S. Gero, (1990) Design Prototypes: A Knowledge Representation Schema for Design, AI Magazine Volume 11 Number 4

An example:  
security in the car park  
(Pawson & Tilley 1997)

Imagine a programme to reduce car thefts by installing CCTV systems.

Imagine you observe a reduction in car thefts.

Why do you think it worked?



# Security in the car park (1) (Pawson & Tilley 1997)



## Theories of change

*'Caught in the act'*: Instant detention and arrest

*'You've been framed'*: investigations on the base of recordings

*'Nosy parker'*: Parking lots with CCTVs are more crowded

*'Appeal to the cautious'*: Users of CCTVs parkings are risk averse

# Analysing the example

1. The programme has a goal: reducing car thefts
2. This needs to *change the behaviour* of the *actors of the policy* (policemen, thieves, car owners)
3. But we have *only limited control* on those behaviours
4. Always think to the actors you need for cooperation and *how designs can support that cooperation*

# Security in the car parks (2) (Pawson & Tilley 1997)



The theory of change tells you something about the implementation of the policy

<b>mechanism</b>	<b>Design and implementation</b>
Caught in the act	Police capacity for instant intervention? Which CCTV?
You've been framed	Police capacity for investigating recordings? Which CCTV?

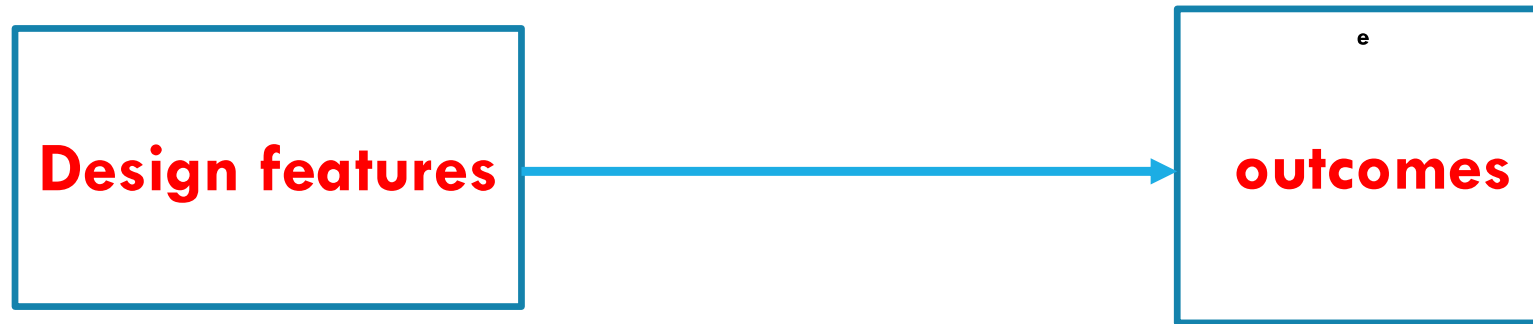
# Security in the car park (3) (Pawson & Tilley 1997)



Which other elements can contribute to success?

<b>mechanisms</b>	<b>Context</b>
Nosy parker	How the parking is used
Appeal to the cautious	Effectiveness of protections other than CCTVs

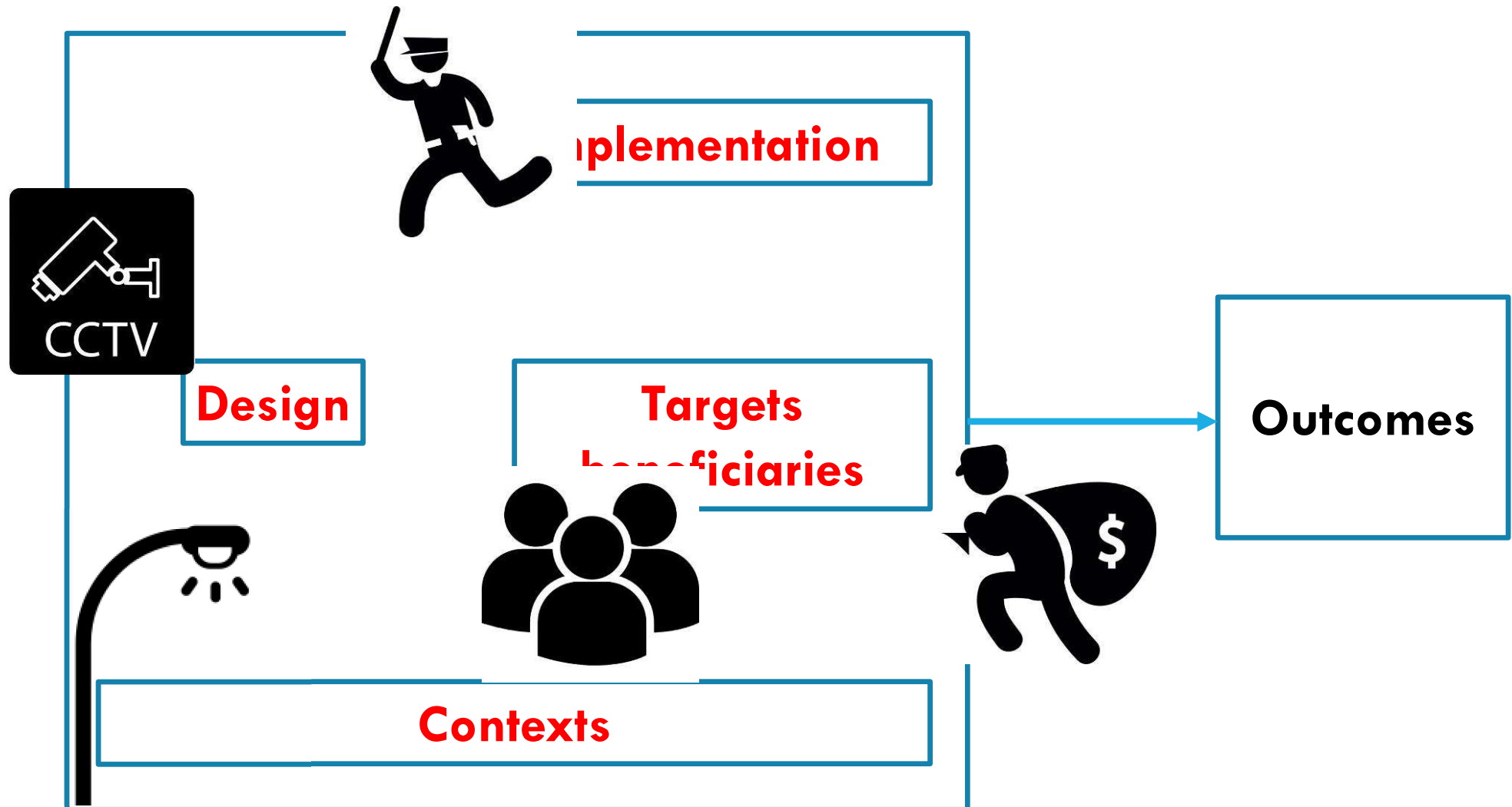
# AGAIN: POLICIES ARE NO STIMULUS-RESPONSE TREATMENTS



- No standard interventions, but *ambiguity on how they works*
- They are not automatically *implemented*
- They address *reactive non-passive targets*
- They are *not* implemented in *neutral contexts*



# IN FACT, POLICIES WORK LIKE THAT:



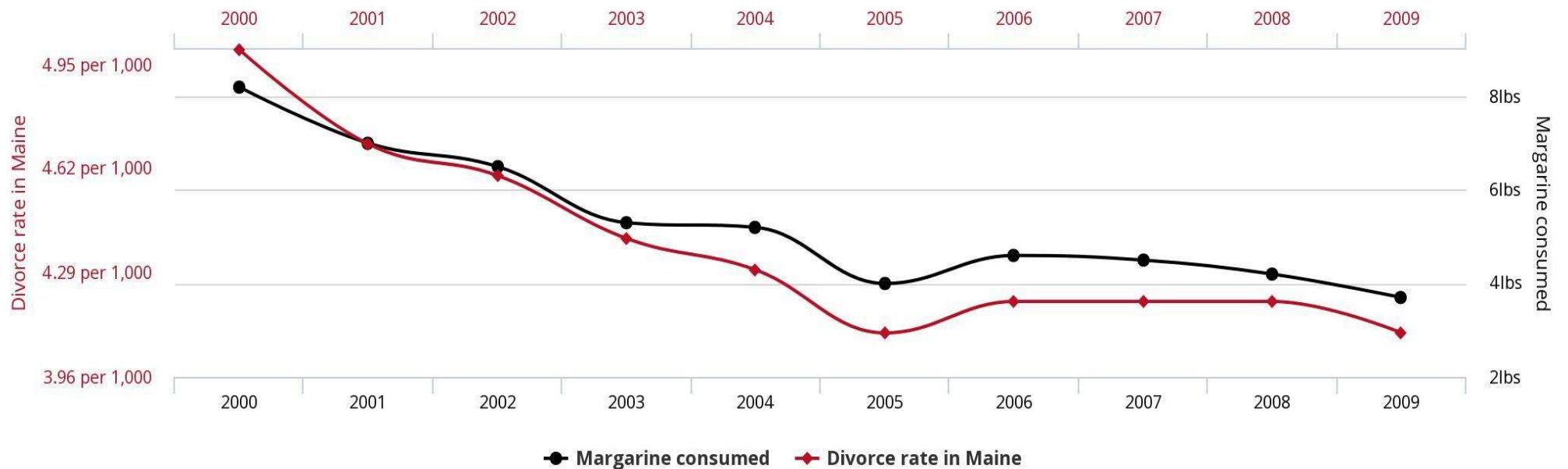
## SUMMING UP:

1. Policy outcomes depend on ***a set of factors*** regarding design, implementation, targets, beneficiaries, and context
2. You cannot control all elements but you can certainly try to ***consider them when designing***
3. If you start with a ***hypothesis of how the policy should work*** you may try to identify all relevant factors
4. ***And especially the reactions of the actors you need***

# CORRELATION $\neq$ CAUSALITY

R=0.99

**Divorce rate in Maine**  
correlates with  
**Per capita consumption of margarine**



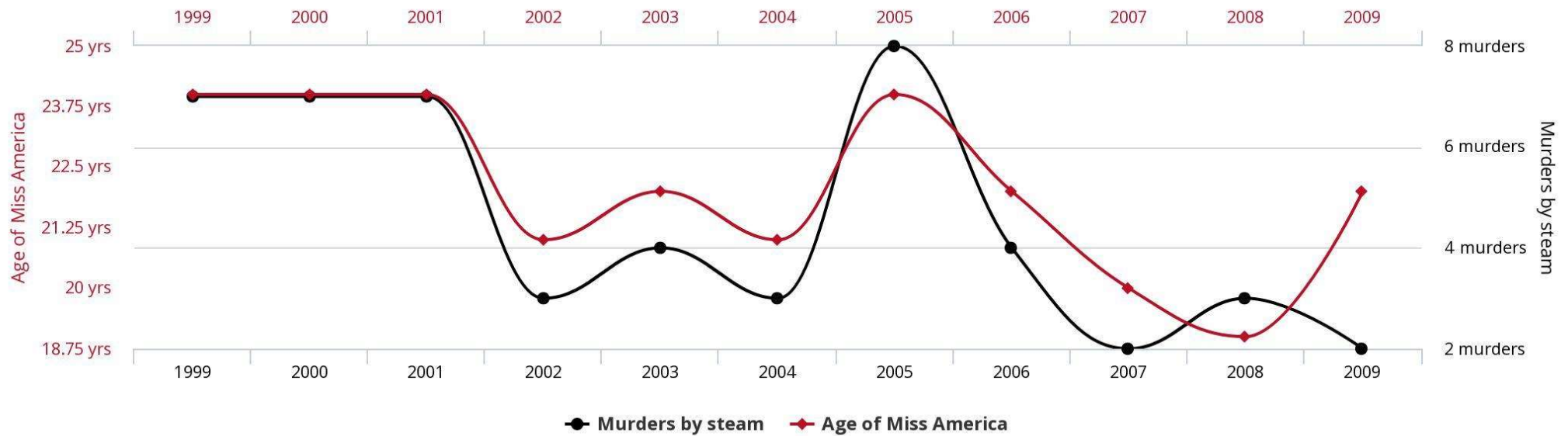
# CORRELATION $\neq$ CAUSALITY

## R=0.87

**Age of Miss America**

correlates with

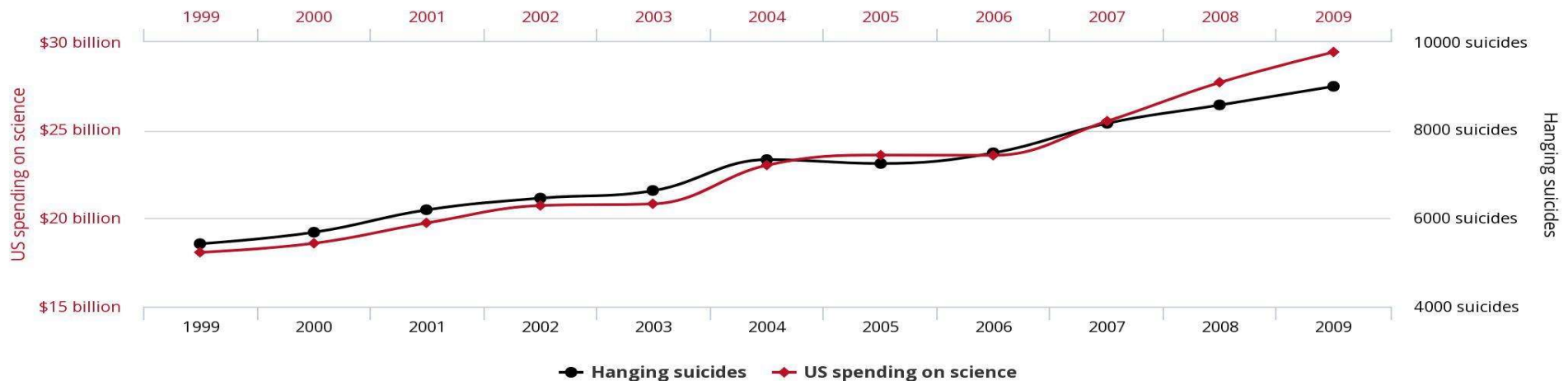
**Murders by steam, hot vapours and hot objects**



# CORRELAZIONE $\neq$ CAUSALITÀ

## R=0.99

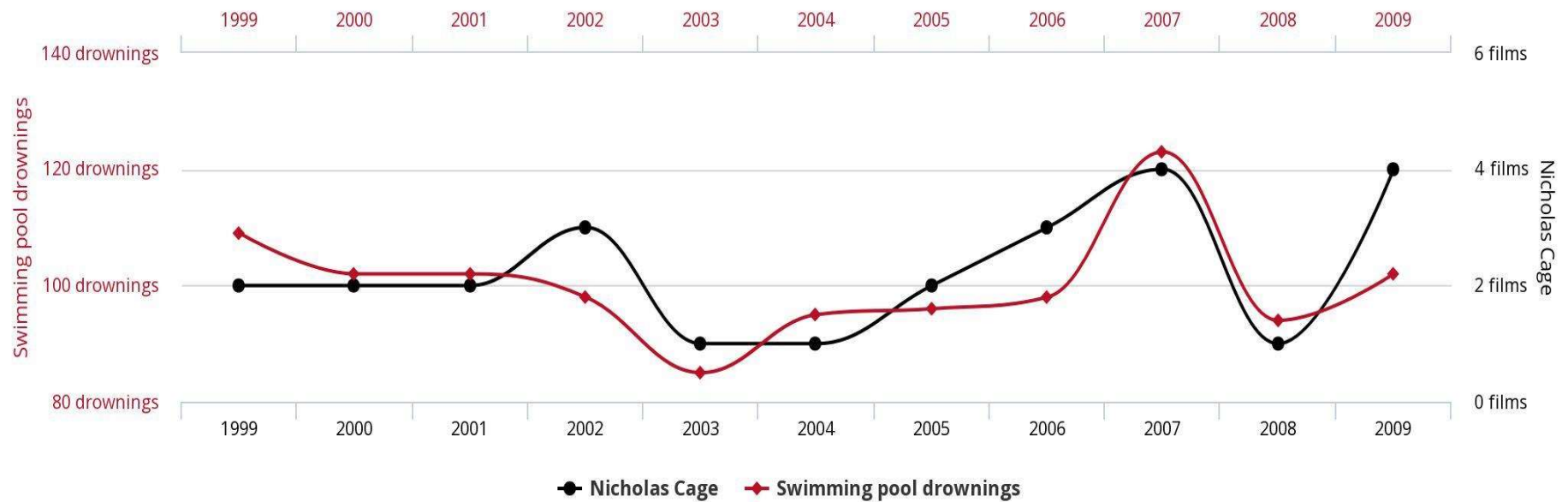
**US spending on science, space, and technology**  
correlates with  
**Suicides by hanging, strangulation and suffocation**



# CORRELATION $\neq$ CAUSALITY

## R=0.66

Number of people who drowned by falling into a pool  
correlates with  
Films Nicolas Cage appeared in



# SERIOUSLY:

In this cases, it is easy to see why the two phenomena are not linked.

But if they are not that 'distant', you can always find a hypothesis for explaining a certain pattern (and justify ex post that your policy is working as planned)

# CAUSAL MECHANISMS

## Generative causation

«A constant conjunction is not only insufficient, but also unnecessary to prove a scientific law» (Bhaskar 2008)

You have to specify the 'causal power' of your design elements

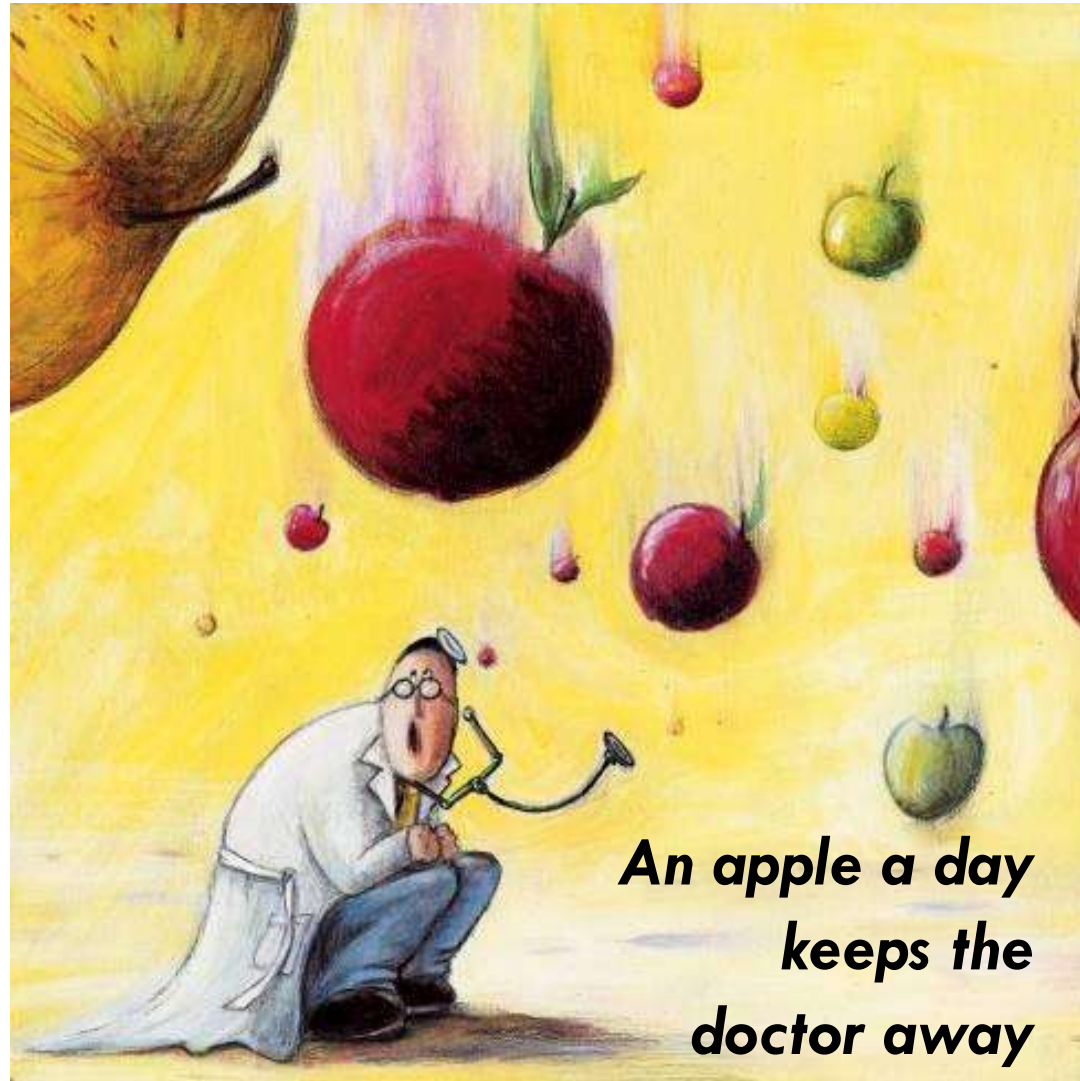
## Configurational causality

Policies do not work alone!

There is always a 'causal recipe' (Ragin 2008: 10) or "special combination of factors" (Rihoux and Ragin 2009: xix) that is responsible for an outcomes



## Another example:



Imagine a programme of fruit distribution for children in order to improve their diet

Let's say it works in some schools but not others

***Why? How do we make it work in the place where it is not working?***

# HOW SHOULD IT WORK IN THE FIRST PLACE?



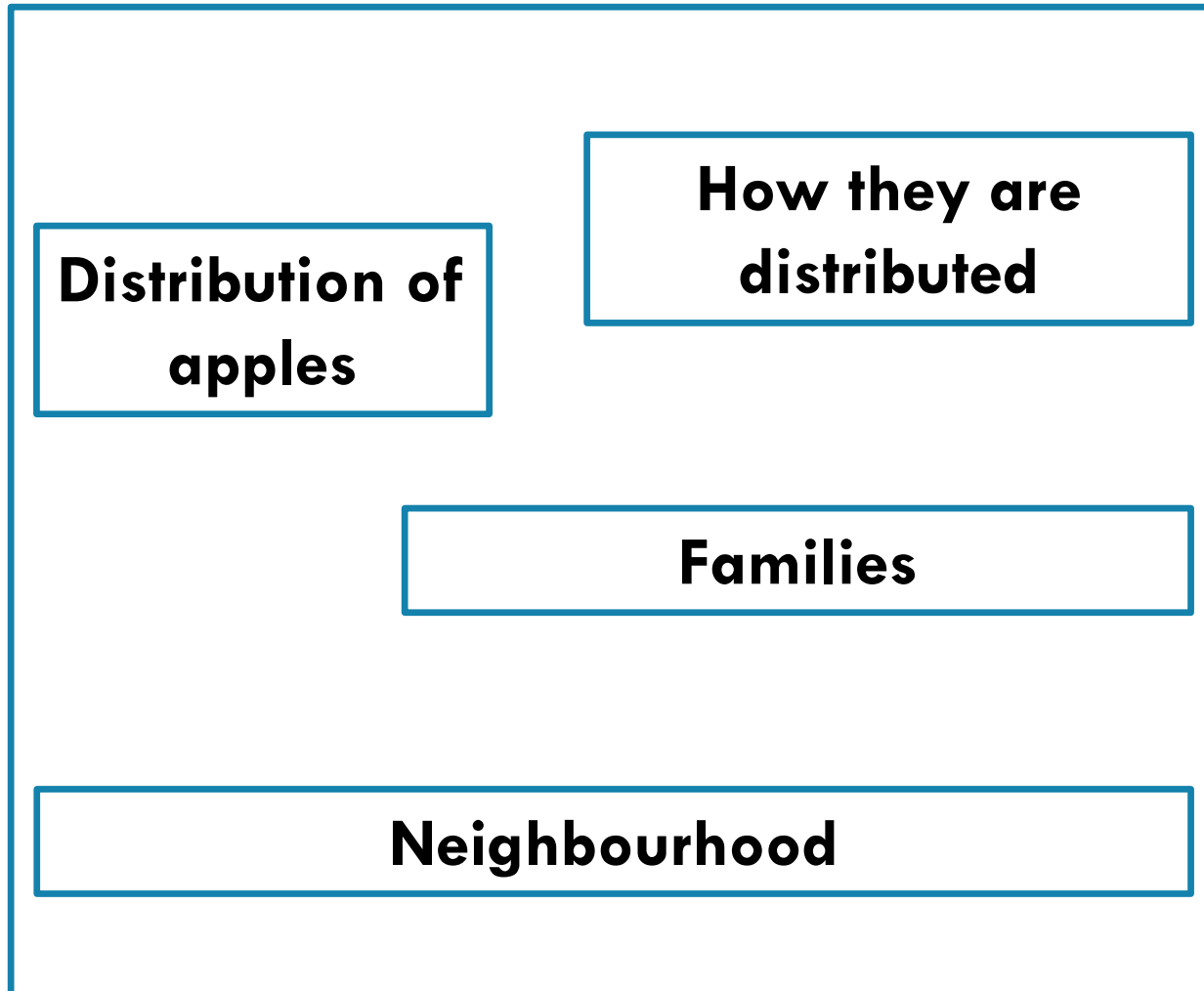
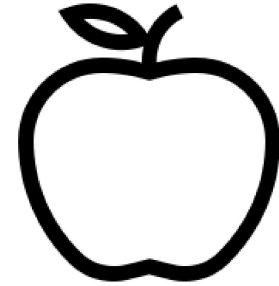
T<sub>1</sub>: **ROUTINIZATION**'

*The apple at school promote good behaviour at home*

T<sub>2</sub>: **'CROWDING OUT'**

*The apple at school avoid consuming junk food at school*

***Starting with these hypotheses one can work out how to (re)design the programme***



**Perché funziona?**

- **Routinisation**
- **Crowding out**
- ...

**outcomes**

## IN PRACTICE:

1. *Start with the subjects who need to change their behaviour*
2. *Make a hypothesis on the causal power of design elements*
3. *Think to other causal factors*
4. *Include these elements into your design*

# MECHANISMS ALSO HELP PREDICTING IF THE POLICY WILL WORK: MEGAN'S LAW IN MICHIGAN:

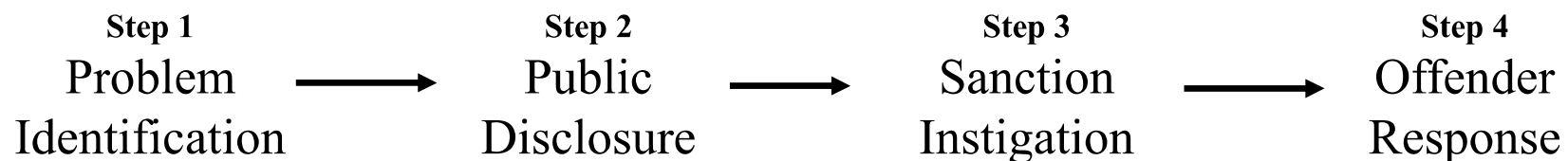
1. *DESIGN*: A state-level register for sexual offenders freely accessible to the public with the possibility to notify the community on the presence of sexual criminals
2. *TARGET*: Who needs to change his behaviour? What are your expectations?
3. *WHY/HOW*: Can you think of the causal logic of the intervention? (i.e., a multi-step theory of change / mechanism)

# WHY AND HOW THE POLICY WILL WORK GIVES YOU CLUES ON IF IT WILL WORK: MEGAN'S LAW IN MICHIGAN:

1. *DESIGN*: A state-level register for sexual offenders freely accessible to the public with the possibility to notify the community on the presence of sexual criminals

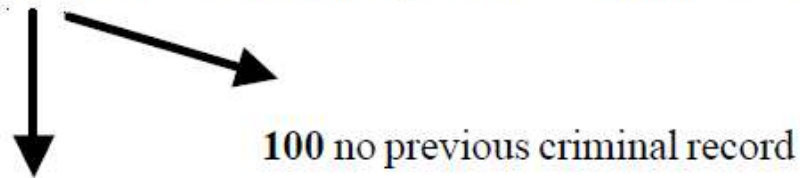
2. *TARGET*: Who needs to change his behaviour? What are your expectations?

3. *WHY/HOW*: Can you give me the causal logic of the intervention? (i.e., a multi-step theory of change / mechanism)

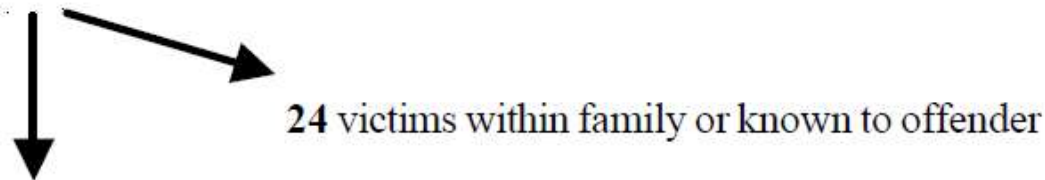


# STEP 1: IDENTIFYING THE CRIMINAL BEHAVIOUR

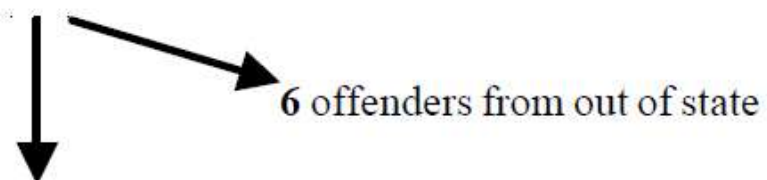
136 Serious Sex Offences (offenders considered criminal sexual psychopaths)



36 had a previous offence that would have been eligible for the registry



12 committed stranger-predatory offence



6 cases remain with the potential to respond to community notification

# AN EXERCISE: NEIGHBOURHOOD POLICEMEN



**Neighbourhood policemen**

**Crime  
reduction**

*Il Poliziotto di quartiere nasce per essere più vicino alla gente. Lavorare nelle strade del quartiere lo porta infatti a conoscere la realtà quotidiana degli abitanti della zona, ad essere un punto di riferimento per i commercianti e un deterrente per cittadini poco onesti. Il poliziotto di quartiere opera "a piedi" nei 103 capoluoghi di provincia italiani.*

*Con le volanti, le pattuglie a cavallo e quelle in moto il poliziotto di quartiere vigila sulla sicurezza dei cittadini e dei commercianti del quartiere, integrandosi perfettamente nella realtà quotidiana della zona assegnata.*

(poliziadistato.it)