

# Roberto Magnifico

Business Angel at Italian Angels for Growth  
Rome Area, Italy

## Summary

LVG Partner and Board Member super active in the early-stage VC industry. Business Angel and Mentor. My obsessions are in Software as a Service (SaaS) startups (with one exit under the belt), Digital Strategy, Crowdsourcing, Mergers & Acquisitions, Business Development, Inbound Marketing, Business Planning.

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## Experience

Italian Angels for Growth  
Business Angel  
February 2019 - Present

LVenture Group spa  
Partner - Board Member  
April 2012 - Present

LVenture Group spa is the VC funding vehicle for its Incubator and LUISS EnLabs Accelerator.  
[www.lventuregroup.com](http://www.lventuregroup.com)

Soundreef  
Board Member  
June 2018 - Present

Manet Mobile Solutions  
Investor  
June 2017 - Present  
Rome Area, Italy

Manet is taking the hotel experience for tourists to a new dimension.

NetLex srl  
1 EXIT  
December 2016 - Present

Netlex, the most advanced cloud-based SaaS legal management software built and designed to respond to the evolving demands of the legal profession

## Top Skills

Venture Capital  
Start-ups  
Entrepreneurship

## Languages

English (Native or Bilingual)  
Italian (Native or Bilingual)  
French (Professional Working)

and the gradual deployment of digital processes by the PA, was #acquired by #TeamSystem in December 2016. With over thirty years of experience in the Italian Management Software market, TeamSystem is a constantly growing group, characterised by a consolidated know-how and able to support enterprise and professional clients. With €250mn in net revenues, TeamSystem has competing products, EasyLex and LegalSystem and now integrates Netlex.

## Angel Partner Group

Chairman

May 2016 - Present

Angel Partner Group is an angel network with a mission to support entrepreneurs in the digital technology space. The support we give is first and foremost on a mentorship level. Which is why we invest in startups we understand and in which we can give active support and mentorship. Entrepreneurial growth and startup growth is our growth.

#force4innovation

## NetLex srl

Co-Founder and CFO

2012 - Present

via Marsala 29 H, 00185 Rome RM

100% cloud-based #SaaS legal management software. No, you do not download any sort of software, add-ons or extensions. It's all in the cloud! [www.netlexweb.com](http://www.netlexweb.com). #Acquired 21st December 2016 by #TeamSystem.

## Innovation Lab

Partner

June 2011 - Present

## The Greatest Pitch

Advisory Council Member

February 2013 - Present

The Greatest Pitch is a global business and media project for the entrepreneurial community that will help deserving founders and early-stage companies get the investment capital they need to launch, grow and become successful. The Greatest Pitch is all about the best ideas, the most talented entrepreneurs and the companies with greatest potential.

## LUISS ENLABS

## Mentor

February 2011 - Present

Enlabs Accelerator - Startup Mentor - Advisor - Investor

## Wanderio

Advisor

April 2011 - Present

Now called Wanderio, tip&GO won 2nd place at the #InnovActionLab 2011 finals. Internet #travel portal #startup. WIP.

## Business Value srl

Associate Partner

January 2005 - January 2013 (8 years 1 month)

Business Value, an advisory firm with 40 professionals, has been assisting Italian and cross-border clients since 1991 in the more complex areas of:

- Corporate Finance
- M&A Advisory
- Corporate Valuations & Restructuring
- Corporate & Financial Advisory
- Private Equity
- Project Finance
- Real Estate Finance
- Strategic Consulting, including business plans & sales strategy
- Management Consulting
- Non-Profit & CSR

Business Value has accumulated well over 900 transactions and projects over the years, from start-ups to restructurings to organizational change management and implementation, from corporates to government and non-profit, both Italian and cross-border. Client focused and results driven. We are an active player in both the private and public sector.

## Credit Management Service srl

Board Director & Partner

March 2005 - April 2009 (4 years 2 months)

## Agora SGR

Board Member

February 2002 - September 2003 (1 year 8 months)

Dresdner Kleinwort

Director

January 1999 - October 2001 (2 years 10 months)

Barclays Capital

Director

August 1995 - June 1998 (2 years 11 months)

UBS Investment Bank

Director

May 1992 - July 1995 (3 years 3 months)

Banca di Roma

Head of New Issues

January 1987 - July 1992 (5 years 7 months)

Lehman Brothers

Corporate Analyst

January 1984 - October 1986 (2 years 10 months)

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## Education

Università degli Studi di Bari

Economics & Finance Degree, International Economics · (1981 - 1983)

Università degli Studi di Roma 'La Sapienza'

Economics & Finance · (1978 - 1980)

Collegio San Giuseppe - Istituto De Merode

High School, Liceo Scientifico · (1973 - 1978)