

Società XYZ

		Trim1	Trim2	Trim3	Trim4	Totale
Ricavi	REVENUE	560000	650000	540000	600000	
Costi	COST OF SALES	180000	200000	170000	210000	
	Gross margin 1					
Direct Cost	Spese personale	130000	140000	200000	140000	
	Oneri sociali	20000	23000	30000	15000	
	Note spese	60000	75000	45000	50000	
	Leasing	20000	20000	20000	20000	
	Spese auto	10000	12000	9000	13000	
	Affitti uffici	50000	50000	50000	50000	
	Total Direct Cost					
	Gross Margin 2					
Indirect Cost	Spese gen. ufficio	30000	32000	31000	33000	
	Telefoni/Enel	15000	16000	12000	18000	
	Cellulare	13000	15000	10000	14000	
	Total Indirect Cost					
	Gross Margin 3					